

FOR IMMEDIATE RELEASE

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EARLY, CASSIDY & SCHILLING, INC. WELCOMES NEW COLLEGUES

Rockville, MD- Early, Cassidy and Schilling, Inc. (EC&S) is pleased to announce the recent additions of John Blackwell and Chris Warren to the Construction Team.

John Blackwell joins EC&S as a Bond Executive bringing over thirty years of surety experience to the Bond Department. Working with both general and sub contractors that run the gamut from emerging to \$300 million in revenue, John will draw upon his experience to uphold the firm's reputation for quality service and professionalism. As a proven advocate for his clients, John will assist contractors in achieving their business and profitability goals.

His knowledge of the Mid-Atlantic Construction market spans his entire career and most recently he held the position of Bond Manager at the Great American Insurance Company. John's understanding of the complexities within the construction field along with his technical skills adds another level of bench strength to our organization.

In addition to recruiting, training and managing personnel, John has exercised his leadership and team skills in numerous situations. He was a founding member of the Surety and Fidelity of America's Diversity Committee representing Great American, developed relationships with strategic partners from the accounting, banking and surety industries as well as currently serving his church as a trustee. He holds a BS in Accounting and Business Administration from Delaware State University.

Chris Warren joins EC&S as Vice President, Construction Practice. Chris has in-depth knowledge of the unique exposures construction companies face in their everyday operations. He has help companies ranging from Developers to Sub-Contractors to control their insurance costs while maintaining the highest level of asset protection available. In addition to his professional designations, he earned a Masters of Business Administration from University of Maryland and a Bachelor of Science degree from Salisbury University.

He was formally the Vice President of Construction at Poms & Associates in West Los Angeles where he

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focused on growing the company's construction book. Before moving to California, he was part of the construction division at Georgetown Insurance Services, Inc., Rockville, MD.

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About Early, Cassidy & Schilling, Inc.

We are an independently owned regional risk management firm with global capabilities. We provide insurance and risk management programs that support our clients' business plan and protect their assets. Our core services are commercial insurance, loss control including risk assessment and claim management, surety, group benefits and alternative risk solutions. The company was originally incorporated in 1927 subscribing to the core value of service and dedication to our clientele which remains a key tenant of our culture. For more information, please visit our website at www.ecsinsure.com .



